



THE TIES THAT BIND A NATION: UNION PACIFIC

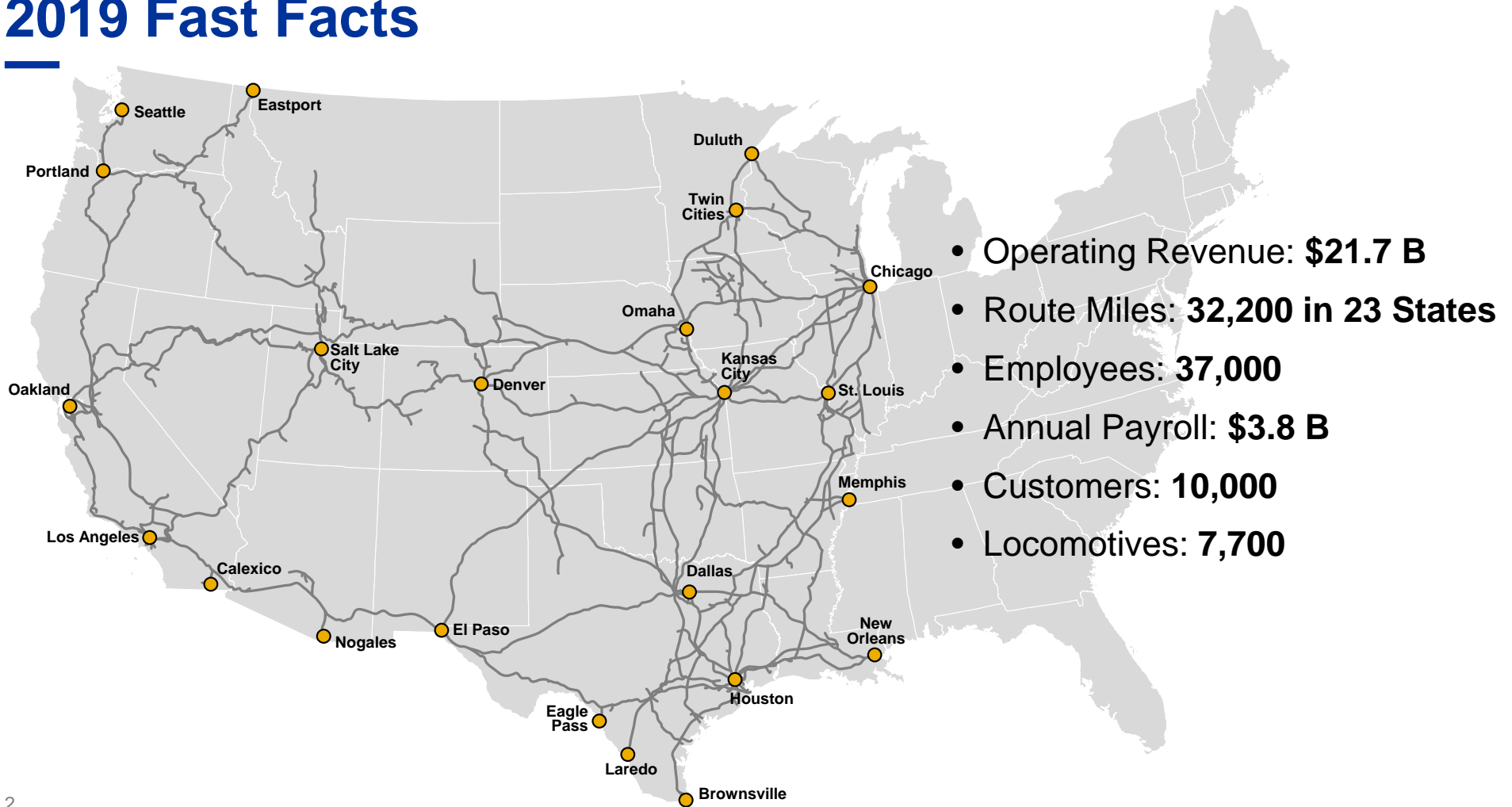
Update 2021

Lupe C. Valdez, Senior Director Public Affairs

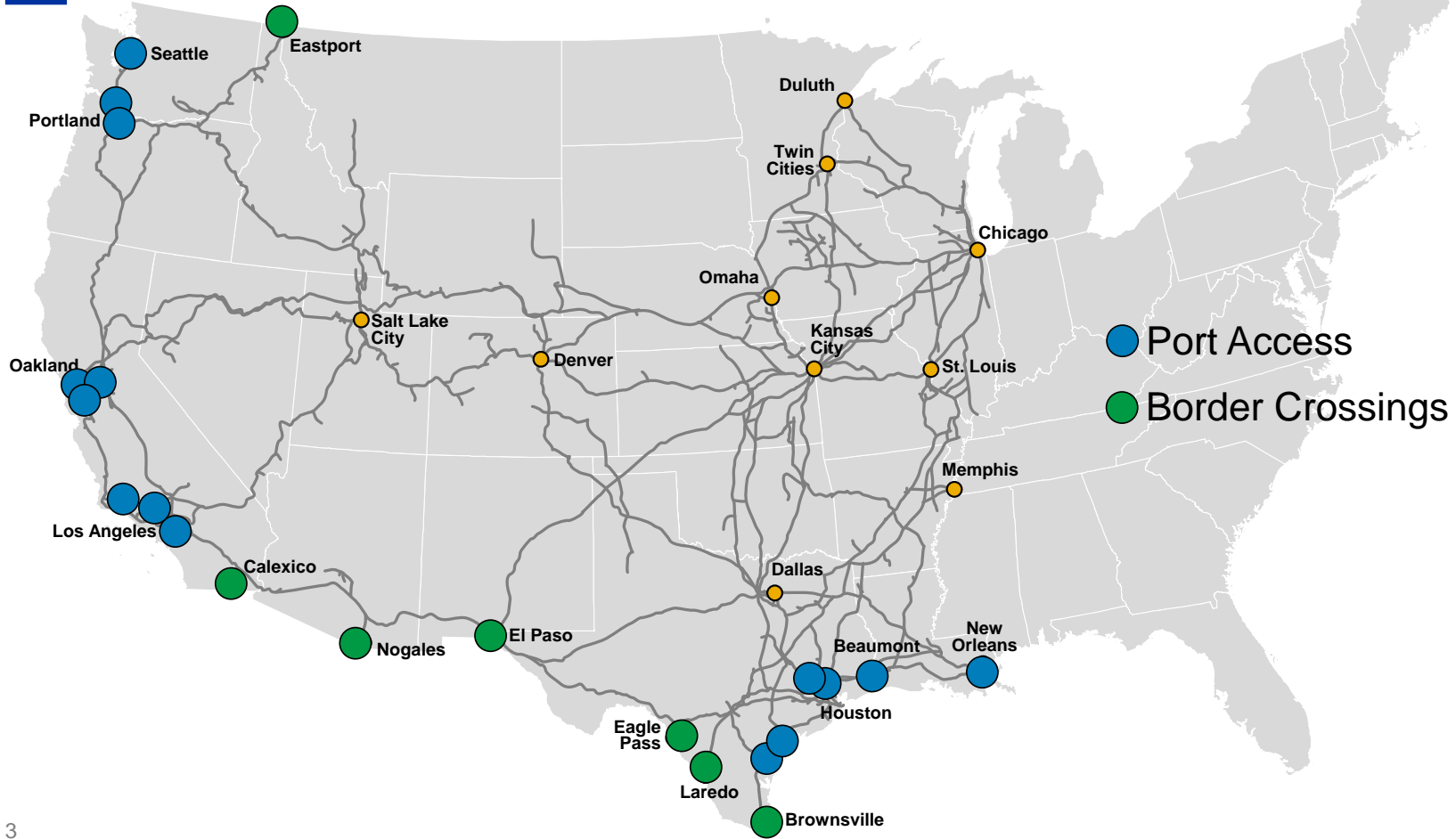
February 10, 2021



2019 Fast Facts



Strength of a Unique Franchise

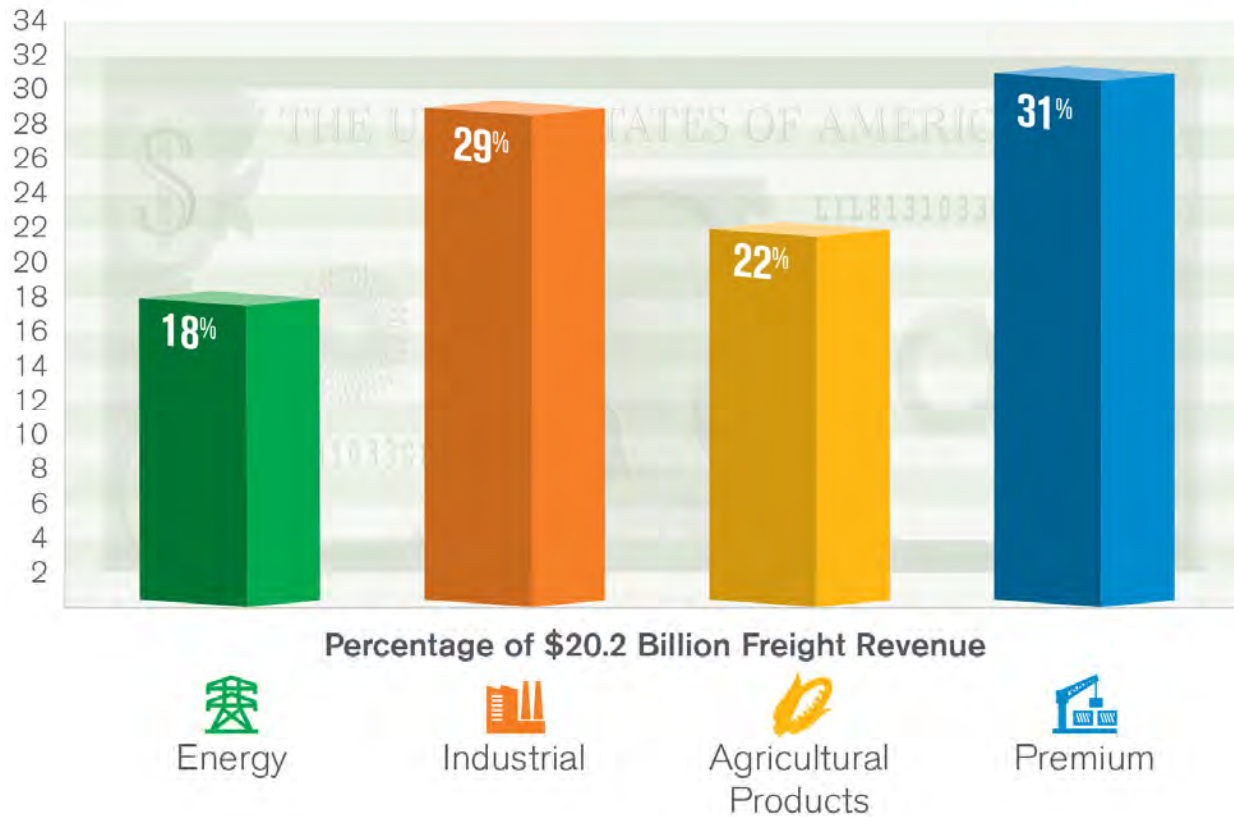


Union Pacific Hauls . . .



2019 Business Mix

by Freight Revenue \$20.2 Billion



Unified Plan 2020

Objectives

- Whiteboard approach
- Develop plan with those closest to the work
- Drive to greater operating efficiency
 - Moving from train to car focus
 - Blending service networks
 - Balancing resources
- Proactive communications with employees, customers, shareholders and communities



Safe

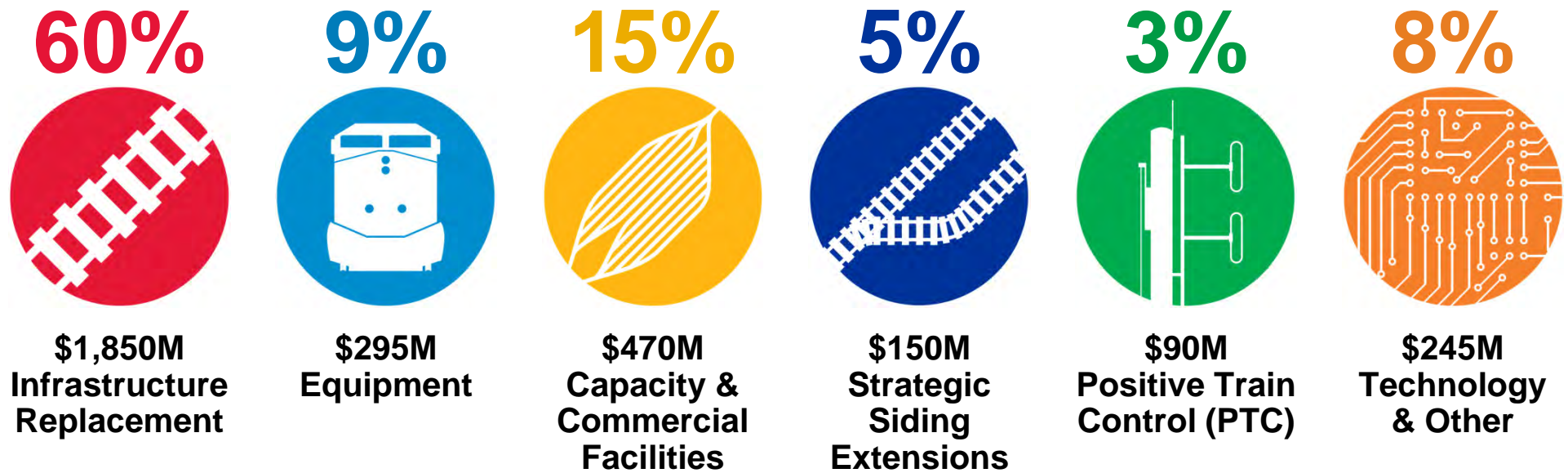


Reliable



Efficient

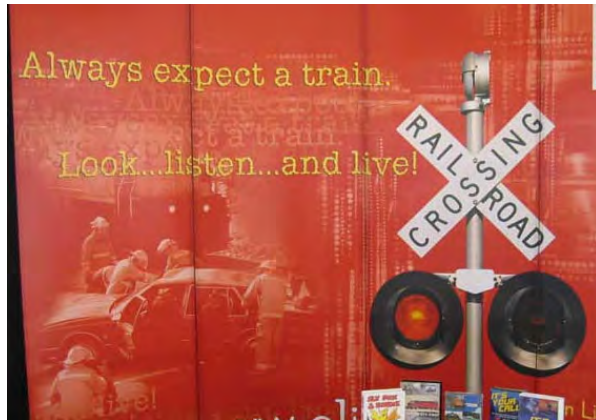
~\$3.1 Billion 2020 Capital Plan





OPERATING SAFELY

Education, Enforcement, Engineering



Education



Enforcement



Engineering

Armour Yellow Outside

Green Inside



One train takes several hundred trucks off congested highways

Rail is three to four times more fuel efficient than trucks



UP can move one ton of freight 444 miles on one gallon of diesel fuel

Supporting Our Communities

