US ARMY CORPS OF ENGINEERS LOS ANGELES DISTRICT CONTRACT OPPORTUNITIES

American Council of Engineering Companies Los Angeles Luncheon

Presenter: Prisco Eric Ravelli, MSM, DAWIA III Deputy Chief, Office of Small Business Programs Los Angeles District



Disclaimer

The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation.

PRESENTED FOR EXCELLEN

For informational purposes only. All information is subject to change without notice.





MISSION, VISION, & ORGANIZATION



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US Army Corps of Engineers Northwestern Division Where We Are Seattle Distric New York Portland District **Great Lakes and** Portland District **Ohio River Division** St. Paul District New England District Walla Walla District **Omaha District** San Francisco Buffalo District District Chicag New York Pittsburgh District Sacramento District District elphia District Rock Island District San Francisco North Atlantic Division Cincinnati Washington, D.C. Huntingtor Kansas City District Louisv District District Wincheste St. Louis (Transatlantic Division) District Wilmington Little Rock District Tulsa District Los Angeles District District District District Charlesto Atlanta Albuquerque District District /icksburg District Mobile Dallas South Pacific Division District South Atlantic Division Vicksburg Fort Worth District South Pacific Border District ew Orleans District Legend Ϋ́ w Υ District lacksonville District Mississippi Valley Division * USACE HQ US Army Corps Division HQ PR Southwestern Division om/apps/webappviewer/index.html?id=c7f79152b1d746c181f50ea6eca6e69e



USACE Vision

Engineering solutions for the Nation's toughest challenges.

USACE Mission

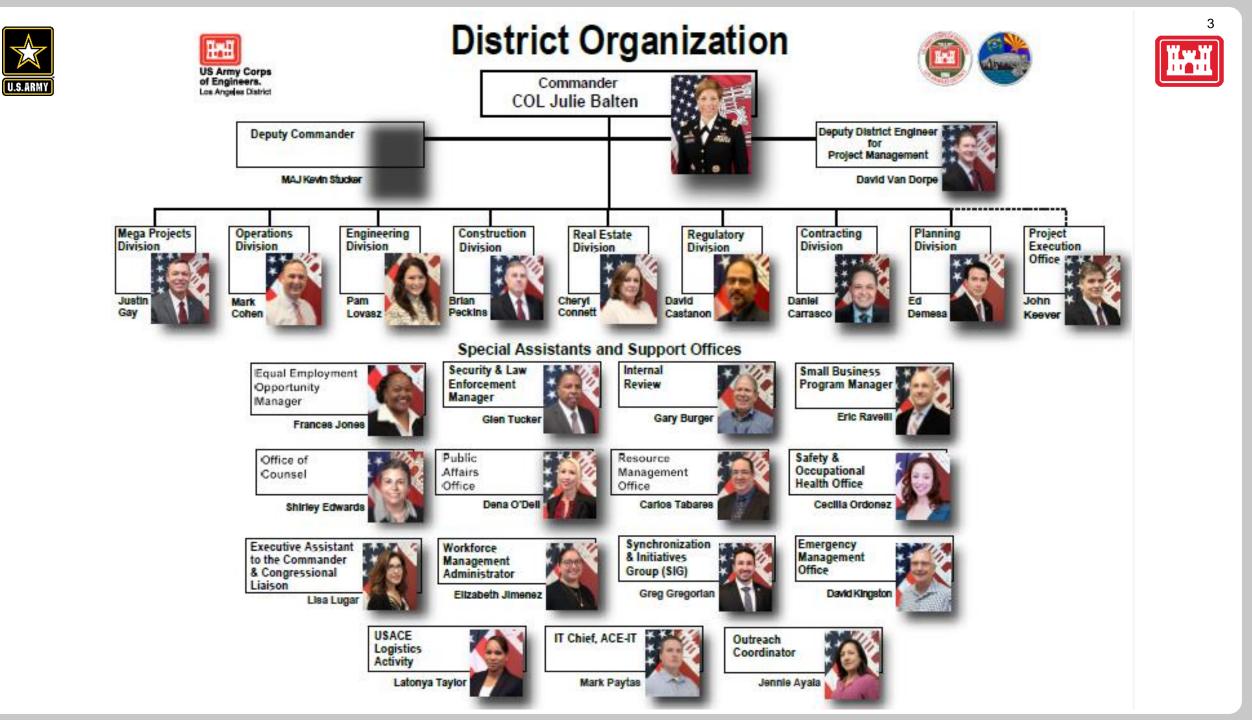
Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce risk from disaster.

9 Divisions
43 Districts
9 Centers and Labs
1 Active Duty Unit
249th Prime Power Battalion

2 U.S. Army Reserve Theater Engineer Commands 412th and 416th

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37,000 DA Civilians and Military; \$42 Billion Budget

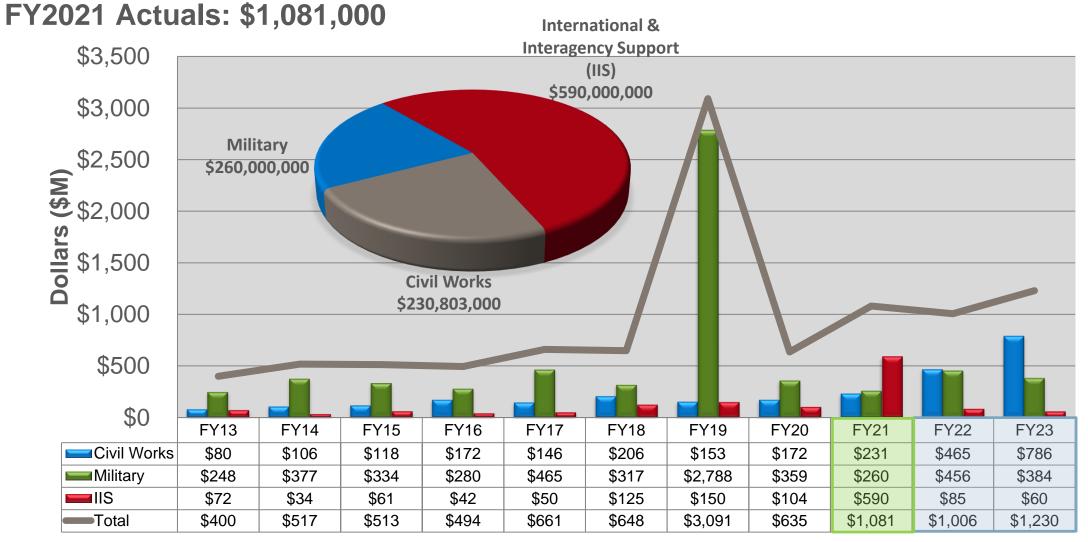


LOS ANGELES DISTRICT PROGRM



Current Year

U.S.ARMY



FY21 Actuals FY22 and FY23 FY14-FY20 Actual Execution

*FY18-FY23 Civil Works includes Bi-partisan Budget Act of 2018 BBA18 Supplemental funding.



FORECAST, OUTREACH AND SAM.GOV

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1. Forecast of Contracting Opportunities

Updated Quarterly, posted to SB webpage

- 2. Upcoming outreach events Posted to SB webpage, throughout year
- 3. SAM.gov Advertised Opportunities Opportunities = W075 ENDIST LOS ANGELES Save Search and hit notify for automatic email notifications

4. SB Points of Contact

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A / Business With Us / Small Business Program



Contact Us:

Small Business Office

U.S. Army Corps of Engineers Los Angeles District 915 Wilshire Boulevard Los Angeles, CA 90017 (213) 452-3938

Useful External Links

USACE HQ Small Business

Small Business Program



Welcome to the Los Angeles District's Office of Small Business. We assist firms in doing business with the government to ensure small businesses have access to L.A. District contracts. We strive to provide you with the most current small business initiatives and project status. The Small Business Act of 1953, as amended, requires the Federal Government set-aside a fair proportion of its purchases to small businesses, through various Small Business Programs, including: Small Business Set Aside - purchase anticipated to be valued from \$3500 to \$150,000 is automatically set-aside for small businesses Small Disadvantaged Business - via U.S. Small Business Administration's 8a Business Development Program (www.sba.gov/8a).

The 8a Program is a certification program and requires a registration and certification process. HUB Zone Small Business Program - requires a separate registration and certification process. To register/certify for the HUBZone Program, access the SBA website at www.sba.gov/hubzone. Women-Owned Small Business – this is a self-certification Program, or a WOSB may elect to use the services of a Third Party Certifier. See guidance at www.sba.gov/WOSB. The Service Disabled and Veteran Owned Small Business – must have a service-connected disability that has been determined by the Department of Veterans Affairs or Department of Defense, at www.va.gov/osdbu. DOING US Army Corps of Engineers.

Business Opportunities

FY21 & FY22 Business Opportunities (Click Here to Download)

Upcoming Events & Links

SAME Phoenix (26 August) Opportunities Luncheon. Briefings by Luke AFB & USACE. Inperson.

Expo 21 (12-13 July) In-person. Navy Gold Coast (1-2 September) Virtual SAME Federal Small Business Conference (15-19 November) In-person & Virtual

Small Business Administration

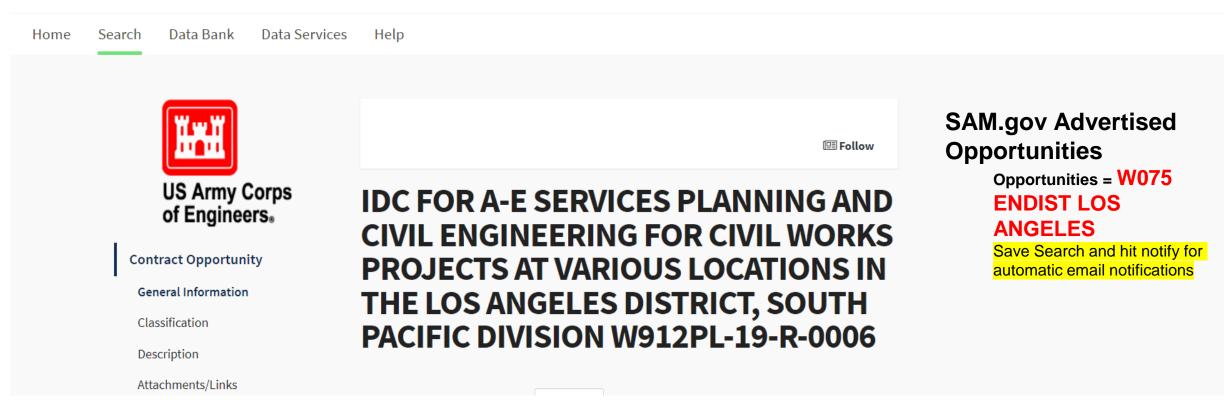
Announcement

4 August - Small Business Administration: Selling

https://www.spl.usace.army.mil/Business-With-Us/Small-Business-Program



SAM.GOV®



In accordance with the Brooks AE Act as implemented in FAR Subpart 36.6. Firms will be selected for negotiation based on demonstrated competence and qualifications for the required work.



🏹 Requests 🖳 Notifications 🔡 Workspace 🕞 Sign Out



FY21 – CONTRACT AWARDS BY SB CATEGORY



Categories	USACE	USACE%	Los Angeles	SPL%
Total Small Business Eligible Dollars	\$18,833,079,827		\$724,779,705	
SB	\$7,741,263,486	41.1%	\$264,398,433	36.5%
SDB	\$4,551,392,112	24.2%	\$242,107,859	33.4%
8(a)	\$1,629,609,364	8.7%	\$117,609,764	16.2%
WOSB	\$1,283,881,744	6.8%	\$79,887,536	11.0%
HUB Zone	\$1,612,611,114	8.6%	\$73,296,347	10.1%
VOSB	\$973,384,127	5.2%	\$26,128,719	3.6%
SDVOSB	\$749,060,088	4.0%	\$12,941,474	1.8%



WHAT'S ON THE FORECAST



236220-Commercial and Institutional Building Construction			
237110-Water and Sewer Line Related Structures Construction			
237990-Other Heavy and Civil Engineering Construction			
238160-Roofing Contractors			
238210-Electrical Contractors			
238990-All Other Specialty Trade Contractors			
561621-Security Systems Services			
562910-Environmental Remediation			
Grand Total			



BUYING PATTERN (FY18-FY21)





NAICS	NAICS		OTSB	SB	Grand Total	
237310	HIGHWAY, STREET, AND BRIDGE CONST	\$	2,493,601,037.98	\$ 78,820,293.44	\$ 2,572,421,331.42	
236220	COMMERCIAL AND INSTITUTIONAL BUILD	\$	749,632,118.47	\$345,950,644.51	\$ 1,095,582,762.98	
237990	OTHER HEAVY AND CIVIL ENGINEERING	\$	113,684,409.71	\$124,117,393.05	\$ 237,801,802.76	
562910	REMEDIATION SERVICES	\$	8,605,853.03	\$128,916,265.09	\$ 137,522,118.12	
541330	ENGINEERING SERVICES	\$	20,812,465.81	\$ 11,856,856.17	\$ 32,669,321.98	
237110	WATER AND SEWER LINE AND RELATED	\$	4,294,406.15	\$ 23,862,703.12	\$ 28,157,109.27	
561210	FACILITIES SUPPORT SERVICES			\$ 23,075,186.68	\$ 23,075,186.68	
541620	ENVIRONMENTAL CONSULTING SERVICE	\$	30,908.00	\$ 20,795,242.34	\$ 20,826,150.34	
561730	LANDSCAPING SERVICES			\$ 19,652,895.67	\$ 19,652,895.67	



SECTOR 54 – PROFESSIONAL SERVICES (FY18-FY21)





NAICS	NAICS	OTSB	SB	Grand Total
541330	ENGINEERING SERVICES	\$ 20,812,465.81	\$ 11,856,856.17	\$ 32,669,321.98
541620	ENVIRONMENTAL CONSULTING SERVICE	\$ 30,908.00	\$ 20,795,242.34	\$ 20,826,150.34
541370	SURVEYING AND MAPPING (EXCEPT GE	OPHYSICAL) SERVIC	\$ 3,739,270.46	\$ 3,739,270.46
541611	ADMINISTRATIVE MANAGEMENT AND GE	\$ 438,615.34	\$ 2,391,387.42	\$ 2,830,002.76
541380	TESTING LABORATORIES		\$ 1,378,325.57	\$ 1,378,325.57
541310	ARCHITECTURAL SERVICES	\$ (52,133.60)	\$ 824,336.00	\$ 772,202.40
541618	OTHER MANAGEMENT CONSULTING SER	RVICES	\$ 540,513.50	\$ 540,513.50
541990	ALL OTHER PROFESSIONAL, SCIENTIFIC	\$ (0.06)	\$ 42,804.00	\$ 42,803.94
541511	CUSTOM COMPUTER PROGRAMMING SE	\$ 28,050.00		\$ 28,050.00
541519	OTHER COMPUTER RELATED SERVICES		\$ 10,460.00	\$ 10,460.00



CURRENT A/E CONTRACTS



Contract Number	Award Date	End Date	Description
W912PL17D0003	5/25/2017	5/24/2022	AE GEOTECHNICAL SVCS
W912PL17D0005	7/17/2017	7/13/2022	CIVIL ENGR FOR CIVIL WORKS PROJECTS
W912PL17D0004	9/25/2017	9/24/2022	AE GEOTECHNICAL SVCS-BASE YEAR
W912PL18D0003	7/11/2018	7/10/2023	ARCHITECT-ENGINEER (A-E) SERVICES FOR CONSTRUCTION PHASE SERVICES, ALL DISTRICTS IN THE SOUTH PACIFIC DIVISION
W912PL18D0006	9/28/2018	9/27/2023	CONSTRUCTION MANAGEMENT SVCS
W912PL19D0010	7/22/2019	7/21/2024	AE HYDROLOGY HYDRAULIC SVCS BASE YEAR
W912PL19D0009	8/23/2019	8/22/2024	TO PROVIDE PRE-DESIGN INVESTIGATION AND DESIGN SERVICES FOR BUREAU OF INDIAN AFFAIRS (BIA), SAN CARLOS IRRIGATION PROJECT, (SCIP) POWER TRANSMISSION INFRASTRUCTURE IMPROVEMENTS LOCATED IN COOLIDGE, AZ,
W912PL19D0013	9/20/2019	9/19/2024	SURVEY&MAPPING SERVICES FOR LAD&SPD
W912PL20D0032	8/5/2020	8/4/2025	PLAN FORMULATION
W912PL20D0004	9/2/2020	9/1/2025	GEOTECHNICAL AND ENVIRONMENTAL ENGR
W912PL20D0003	9/24/2020	9/23/2025	AE GEOTECHNICAL SVCS



NASA SANTA SUSANA FIELD LABORATORY



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Location: Simi Hills, Ventura County

Project: SPL Soil and GW Remediation-MATOC, Soils investigations and cleanup, groundwater cleanup and monitoring, hazardous materials and waste handling, air quality testing and radiation cleanup, \$100M-\$250M, ADV Q4FY22.



Groundwater cleanup operations



NASA is currently awaiting DTSC's decision document outlining the cleanup actions they have selected, at which time NASA will be able to implement final cleanup actions.

Estimated California Dept of Toxic Substances Control (DTSC) decision: **Q3, FY22**. Market research will occur after DTSC decision (i.e.sources sought)

Los Angeles District: <u>www.sam.gov</u> W075W075 ENDIST LOS ANGELES



Soil cleanup operations



Drilling groundwater monitoring well

https://www.spl.usace.army.mil/Business-With-Us/Small-Business-Program



MEGA PROJECTS



Location: South El Monte, CA

Project: Whittier Narrows Dam Safety

Dam Modification project: Armoring of existing dam, incorporating trench drain/filter drainage blanket, road relocations (Lincoln Ave and Rosemead Blvd), and parapet wall construction. *Q3FY22*, \$100M to \$250M

https://wndamproject.org

In cooperation with: The Dam Safety Modification Mandatory Center of Expertise (DSMMCX) is colocated with the Great Lakes and Ohio River Division Dam Safety Production Center (DSPC) at the USACE, Huntington District Headquarters in Huntington, West Virginia.

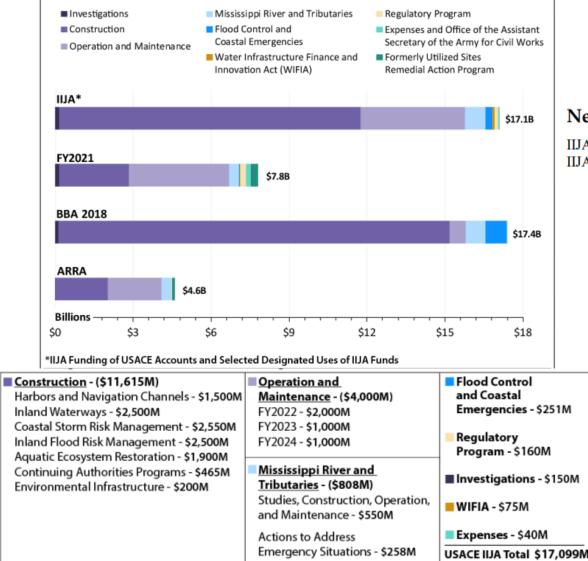
https://www.lrh.usace.army.mil/Missions/DSMMCX

Los Angeles District: <u>www.sam.gov</u> W075W075 ENDIST LOS ANGELES



INFRASTRUCTURE INVESTMENT AND JOBS ACT (WHAT KNOWN NOW)





U.S.ARM

Next Steps

IIJA included account-specific language regarding reporting to congressional appropriations committees. IIJA required the USACE Chief of Engineers to deliver

- Spend plans within 60 days of enactment (January 14, 2022) on use of IIJA funds available in FY2022 for the Investigation, O&M, and MR&T accounts and use of IIJA funds available in FY2022, FY2023, and FY2024 for the Construction account
- Monthly reports on allocations and obligations for the Investigations, Construction, and MR&T accounts, beginning within 120 days of enactment (March 15, 2022)
- Spend plans as part of the President's FY2023 budget request for IIJA FY2023 Investigations and O&M funds and FY2024 budget request for IIJA FY2024 O&M funds

Congressional Research Service; Infrastructure Investment and Jobs Act (IIJA) Funding for U.S. Army Corps of Engineers (USACE) Civil Works: Policy Primer, 29 November 2021



U.S. Army Corps of Engineers Los Angeles District



www.spl.usace.army.mil

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