



Port of  
**LONG BEACH**  
THE PORT OF CHOICE

# CONTRACTING WITH THE PORT OF LONG BEACH

AMERICAN COUNCIL OF ENGINEERING COMPANIES OF  
CALIFORNIA (ACEC) – LOS ANGELES

NOVEMBER 8, 2023

# Terra Van Andel

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Manager, Contract Compliance - POLB

StreamLines Project Manager

# OUR "WHY"

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1

**Our procurement efforts are decentralized.** Each of our 19 Divisions initiates, processes, and executes their own procurements and contracts.

2

**Our processes are inconsistent and inefficient.** We have challenges in documentation and workflow.

3

**Our procurement practices are out-of-touch with industry best practices.** Time to re-engineer our procurement practices to streamline and standardize.



# CENTRAL PROCUREMENT SERVICES (CPS)

## Our Mission

Focusing on modernizing procurement through optimizing processes, fostering equitable access, and standardizing experiences for consistent, reliable results.

# CPS CORE VALUES and BENEFITS

## Core Values



Ethics & Integrity



Operational Excellence



Innovation



Premier Customer Service



Sustainability



Diversity



## Benefits

Raised awareness and increased transparency will lead to evaluation practices and decision-making surrounding solicitations and contract awards that are sound and unbiased.

Modern procurement policies, procedures, and processes will lead to reduced cycle times and procurement of goods and services, at more competitive rates.

We are driven by focusing on solutions, creating processes that are transparent and efficient, while facilitating equal access and open competition.

We are committed to being a partner of the highest quality, providing top-notch support to both internal and external customers.

We are committed to promoting sustainability as we evaluate and modernize our processes, planning for a better and more eco-friendly tomorrow.

We are committed to engaging with a diverse set of community vendors and applying an equitable lens to purchasing policies and practices.

# PROCUREMENT ECOSYSTEM



# SBE PROGRAM OVERVIEW

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- ❑ SBE Ordinance adopted in **October 2004**
- ❑ Goal is to promote participation of SBEs/VSBEs on Port contracts and procurements by setting SBE/VSBE participation goals
- ❑ FY22 department-wide SBE/VSBE participation rate was **48.9%, exceeding the goal of 27%**



# ADDITIONAL RESOURCES

1



For questions about specific NIBs or RFPs, submit questions in PlanetBids during the designated Q&A period

2



For general questions about the procurement process, email us at [procurement@polb.com](mailto:procurement@polb.com)

3



For questions related to the Port's Small Business Enterprise (SBE) Program, email us at [sbeprogram@polb.com](mailto:sbeprogram@polb.com)

4



For questions related to the Port's Disadvantaged Business Enterprise (DBE) Program, email us at [dbeprogram@polb.com](mailto:dbeprogram@polb.com)





# Overview

Office of Diversity, Equity, Inclusion and Procurement

## Jennifer Kropke

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Officer for Diversity, Equity & Inclusion in Procurement

***Small and Diverse Businesses:  
'Drop In' for Port Contract Help  
Wednesdays, 5:30-7:30 p.m.***

***Port of Long Beach Administration  
415 W. Ocean Blvd. 1st Floor,  
Long Beach, CA 90802***

A wide-angle photograph of a construction site. In the foreground, two workers wearing orange safety vests and hard hats are bent over, working on a dense grid of steel reinforcement bars (rebar) laid out on a concrete slab. The background shows a large-scale construction project with numerous vertical rebar columns, cranes, and other workers. The sky is overcast. The text 'CURRENT & UPCOMING OPPORTUNITIES' is overlaid in large, white, bold, sans-serif font on the left side of the image, with a thin yellow horizontal line underneath it.

# **CURRENT & UPCOMING OPPORTUNITIES**

**PLANNING AND ENGINEERING**

# CONSULTING OPPORTUNITIES TO LOOK OUT FOR

(ENGINEERING DESIGN AND PROGRAM MANAGEMENT)

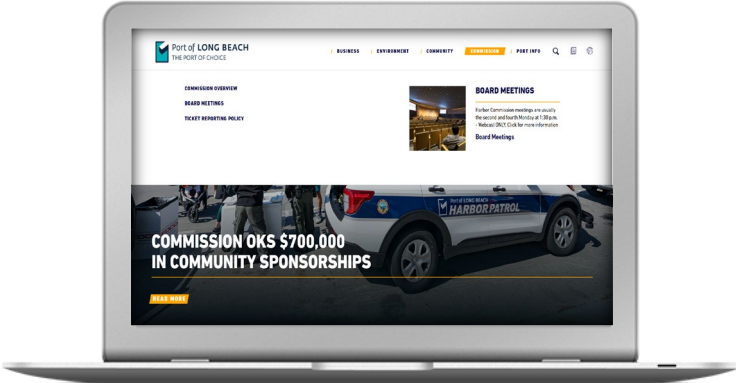


**▶ ON-CALL CATHODIC PROTECTION AND RELATED SERVICES**  
RFP/ RSOQ: WINTER 2024

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**▶ ON-CALL OIL CONSULTANT SERVICES**  
ADVERTISE: SUMMER 2024

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# CONSULTING OPPORTUNITIES TO LOOK OUT FOR

## (CONSTRUCTION MANAGEMENT)



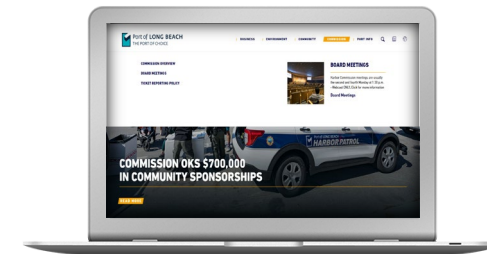
▶ **CONSTRUCTION MANAGEMENT CONSULTING SERVICES**  
ADVERTISE: SUMMER 2024

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▶ **PIER B ON-DOCK RAIL SUPPORT FACILITY PROGRAM LEVEL CONSTRUCTION MANAGEMENT SERVICES**  
ADVERTISE: SUMMER 2024

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▶ **LABOR COMPLIANCE AND PROJECT LABOR AGREEMENT CONSULTING SERVICES**  
ADVERTISE: FALL 2024



# CONSULTING OPPORTUNITIES TO LOOK OUT FOR (MAINTENANCE)



▶ **GROUNDSKEEPING SERVICES**  
ADVERTISE: WINTER 2024

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▶ **FIRE ALARM MONITORING SERVICES**  
ADVERTISE: SUMMER 2024

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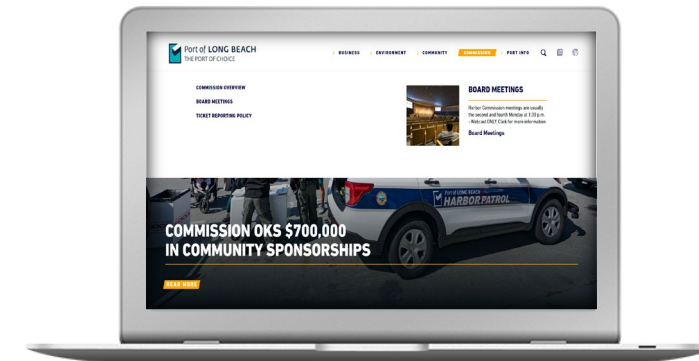
▶ **PUMP REPAIR SERVICES**  
ADVERTISE: SUMMER 2024

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▶ **FUEL ISLAND COMPLIANCE**  
ADVERTISE: FALL 2024

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▶ **VEHICLE OUTFITTING**  
ADVERTISE: FALL 2024

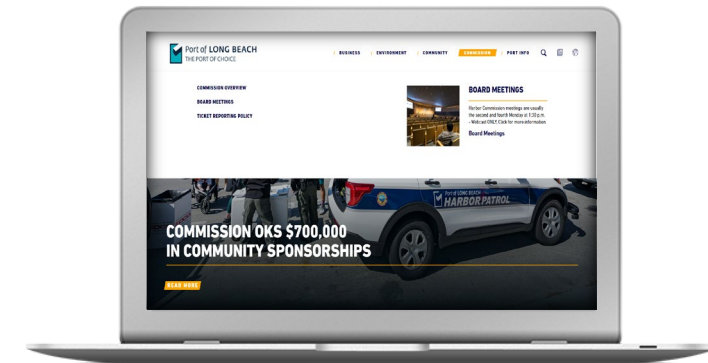


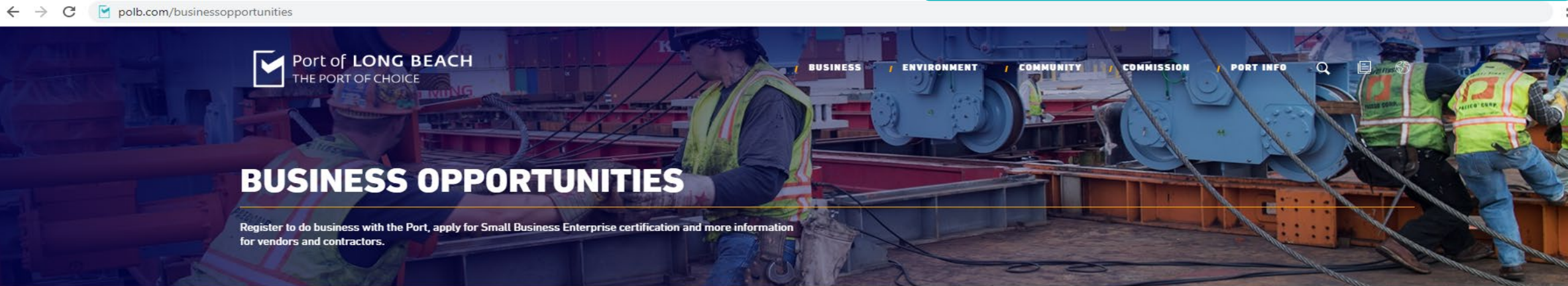
# CONSULTING OPPORTUNITIES TO LOOK OUT FOR (PORT PLANNING)



**ECONOMIC IMPACT STUDY**  
ADVERTISE: FALL 2023

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/ BUSINESS / BUSINESS OPPORTUNITIES

Resources

Access to POLB Vendor Portal

Search

- BUSINESS OPPORTUNITIES OVERVIEW**
- FUTURE WORK
- RFP/RFQ RESOURCES
- SBE/VSBE PROGRAM OVERVIEW
- DISADVANTAGED BUSINESS ENTERPRISE (DBE) PROGRAM
- LABOR COMPLIANCE/PLAS

[Access the POLB Vendor Portal](#)

### BUSINESS OPPORTUNITIES OVERVIEW



How-to Registration Video

Thank you for your interest in doing business with the Port of Long Beach.

# Q&A

We'll be taking some of your questions.





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